

Job title

Trainee Sales Consultant

Company name and postcode

Oneworld Travel WF1 1QF

Job summary

Working alongside the sales team you will help drive business through social media, face to face, travel events and maintaining relationships with existing clients. Reporting into your line manager your role will include but not limited to the following, Building and maintaining relationships with customers, Identifying and meeting customers' needs, Using social media to promote offers, generating customer engagement and sales leads, Participating in promotional events and activities to increase exposure of the branch

You will also be expected to learn how to and gain knowledge in Selling all related travel services offered by Oneworld Travel Group, Assisting with the day-to-day operation of the branch, and effectively performing administrative duties and follow processes accurately

Essential skills, experience and qualifications (please do not use bullet points)

To join our team you will be expected to work towards individual and team sales targets, have excellent communication skills, and be passionate about the Travel and Tourism industry. You will be expected to have a positive attitude and a good commitment to the management team, the team members, and the clients. You should also have excellent communication skills.

Your qualifications should include a C or above in Maths and English GCSE, and you should be competent with IT skills including knowledge of the basic Microsoft Office suite apps.

Here at Oneworld Travel, we are known for our unbeatable value, expert staff and customer service, and tailor-made holidays of the highest quality.

Since starting as one small, independent company, in what used to be the Bullring, Wakefield, Oneworld Travel's flagship store now operates from Teall Street in the Trinity Shopping Centre. We are entering our 18th year of operation. Moreover, we now have three branches, in total, spanning Yorkshire - Wakefield, Yarm and Beverley. All of our holidays are fully ATOL and ABTA protected, so clients can have complete peace of mind on that well-deserved break. Our bureau always offers the best foreign exchange rates in the area. Outside of travel, we are huge supporters of our community. Our annual client Christmas party raises thousands of pounds for Wakefield Cathedral and Wakefield Hospice. In addition, we sponsor the local rugby league team, Wakefield Trinity – you might see some of our staff at the games!

Alternatively, if you are a theatre-goer, you may have noticed that we sponsor the Wakefield Theatre Royal. We really do love our community, and the arts, sports, and services it has to offer. Unlike our larger competitors, we can truly testify to offering a personalised, bespoke service. Our experienced staff can assist clients, via phone, email, or in-branch, from the moment they first enquire to well after their return.

Whether you dream of a short city break or long-haul holiday, ski resort, safari or

summer sun, we have the staff with the knowledge and passion to make your holiday dreams come true.

So, if you have a passion for travel and learning while selling, we are waiting to hear from you.

Job category (DWP use only)

Number of hours per week

39.5

Working pattern and contracted hours (including any shift patterns)

Shift pattern will be created week by week, totalling the 39.5 hours a week

Hourly rate of pay

National Minimum Wage based on Age Group